

Town of Channel-Port aux Basques

Business Information Guide

Gateway to the Newfoundland Market, Doorstep to the World



2017

Table of Contents

Introduction	3
Channel-Port aux Basques.....	3
Location.....	4
Demographics.....	4
Education.....	5
Labour Market.....	6
Infrastructure	7
Electricity	7
Communication	8
Transportation Services	8
Bus /Courier	8
Trucking/Shipping/Freight	8
Travel	9
Bus & Ground Travel	9
Air Travel	9
Sea Travel.....	9
Taxation Rates.....	9
Municipal Tax	10
Tax Credit.....	10
Direct Equity Tax Credit	10
Manufacturing and Processing Profits Tax Credit.....	10
Small Business Tax Credit	10
Scientific Research and Experimental Development Tax Credit.....	10
Film and Video Tax Credit.....	11
Labour-Sponsored Venture Capital Tax Credit.....	11
Primary Government Incentive Programs	11
Economic Diversification and Growth Enterprises Program (EDGE)	12
Provincial Wage Subsidy Program.....	13
Business Development Program.....	13-14
Department of Business, Tourism, Culture and Recreation	15
Financial Services.....	16
Business Support Services.....	16
Info on Marine Atlantic	17
Community Information	18
Recreation.....	18
Cost of Living	18
Health Care.....	18
Environment	18-19
Appendix A	20

Introduction

This document is designed to provide detailed information on the community, its current business infrastructure and the existing Business Development Incentives that are available. This information should prove valuable to any enterprise in evaluating future business opportunities for Channel-Port aux Basques.

Channel-Port aux Basques

Channel-Port aux Basques is the largest community on Newfoundland's Southwest Coast and is considered the service centre for the entire region which has a population of approximately 9,120. The smaller outlying communities (Codroy Valley, Cape Ray, Margaree, Isle aux Morts, Burnt Islands, Rose Blanche, and LaPoile) use Channel-Port aux Basques for its commercial, retail, professional, recreational, and other related services. Channel-Port aux Basques offer the amenities of any modern region, while providing a pleasant quality of life. As the main "Gateway to Newfoundland," Channel-



Port aux Basques provides an essential ferry service to Newfoundland and mainland Canada. In addition to the region being a prime business location, it is also a place to build a healthy lifestyle, with a pristine environment, clean air and water, available housing and land at an affordable price.

Channel-Port aux Basques and the surrounding region can also boast the existence of a stable workforce. Residents have a strong connection to their home and place great value on family and quality of life. The workforce is skilled in a variety of areas including primary processing, manufacturing, construction, welding, fabrication, mechanical, secretarial services and information technology. Also, employers can draw upon skilled Newfoundlanders who have moved away. Such people pay close attention to new developments in the province in hope of finding employment in Newfoundland.

Wage rates in the area are favorable since the minimum wage rate is **\$10.50 per hour (CDN)**, while an average wage for skilled trade workers is approximately **\$14.00 per hour**, with experienced supervisors and administrators at approximately **\$18.00 per hour**. Investors can rely on an affordable, stable, and dedicated workforce. This cost saving measure is a prime example of one of the advantages businesses will see in Channel-Port aux Basques.

Location

The community of Channel-Port aux Basques is located on the Southwest Coast of Newfoundland and Labrador, Canada. The community is the Gateway to the island of Newfoundland when arriving by the Marine Atlantic ferries. The ferries provide a year round service to the island, which transports approximately **400,000 passengers, 130,000 passenger vehicles and 88,000 commercial vehicles.** The strategic location of Channel-Port aux Basques provides enormous opportunity for any company within the service, import, and export business.

If your market is across the Atlantic Ocean, Newfoundland and Labrador is 1,000 km closer to Europe than any other part of North America; saving time and money on your transatlantic shipments. If your business depends on sea cargo to meet the demands of European or NAFTA markets, then Port aux Basques is the best strategic location. In Port aux Basques, you will find major worldwide connections: access to major ocean shipping companies, an ice free port, direct access to the Trans Canada Highway and a modern ferry system with mainland connections.



Demographics

The population statistics for Channel-Port aux Basques by age group are listed below.

Age Characteristics	Male	Female	Total
0-4	65	75	140
5-9 Years	100	90	185
10-14 Years	95	80	175
15-29 Years	105	90	195
20-24	70	75	145
25-29	50	70	120
30-34	65	110	175
35-39	115	110	225
40-44	130	135	270
45-49	150	160	310
50-54	170	185	355
55-59	210	195	400
60-64	160	145	300
65-85+	320	485	810

Source: Statistics Canada Census 2011

Education

Education has always been a strength of Port aux Basques with a high school graduation and

a low pupil-teacher ratio resulting in smaller class sizes. Students get a personalized education that they might not be able to get in a larger centre without resorting to private schooling. All core subject areas are personally taught through the local school system including Physics, Chemistry, Biology, Mathematics and English.



Public health nurses work with the schools to ensure health, nutrition, and other student needs are met. Each school has a liaison police officer who deals with safety and any other issues of importance that may arise in the community. Furthermore, the community is dedicated to providing a well-rounded education through its many continuing education and professional development courses.

The College of the North Atlantic (CNA) campus in Port aux Basques has been in operation with college status since 1988. The college is publically owned and offers various diploma programs in business administration, office administration, and common first year engineering technology. If there is a course or program that is in demand in the area, the college will either provide the course at their facilities or through the distance education learning program. The college also offers programs in various trades such as welding, metal fabrication, and non-destructive testing (NDT). The NDT program is one of the most elite in the country.



Source: Statistics Canada Census 2006

While some specific skill sets may not be readily available in the labour market, the local College of the North Atlantic is very community minded and has worked with the business community to implement specialized training.

Labour Market

Channel-Port aux Basques has a variety of industry sectors that employ a cross-section of the local population. The total labour force population aged 15 years and older by industry are listed below:

Labour Force by Occupation	Male	Female	Total
Management occupations	80	95	175
Business, finance & administration occupations	20	85	105
Natural, applied sciences & related occupations	50	35	50
Health occupations	35	110	140
Occupations in social science, education, government service & religion	25	140	165
Occupations in art, culture, recreation & sport	0	0	0
Sales and service occupations	180	340	520
Trades, transport, equipment operators & related occupations	540	60	600
Natural resources, agriculture,	65	0	65
Occupations unique to processing, manufacturing & utilities	55	0	55

Source: Statistics Canada Census 2011

Infrastructure

The community has infrastructure to meet the needs of any company. The town has an industrial facility located on harbour front property that has vacant space for business development opportunities. In addition to this infrastructure, there is both serviced and un-serviced land available.

The community is home to one of the largest ice free harbours in Newfoundland and Labrador making the town strategically located for shipment and transportation. Our location at the mouth of the St. Lawrence Seaway, close proximity to both the Eastern Seaboard of North America and European markets is the community's strong point. The community prides itself in location and ease in utilizing the harbor.



Electricity

The Southwest Coast of Newfoundland has one electricity supply company, Newfoundland Power. For additional information visit www.newfoundlandpower.com

Communications

Port aux Basques is home to some of the most advanced communications systems in Newfoundland and Labrador. The community is linked to a fiber optic cable, making e-commerce and technologically advanced businesses possible. There are two communication providers within the community, Bell Aliant and Rogers. Below are the service offerings for the community and contact information.

Company	Service Offered	Contact Information
Bell Aliant	Business telephone service	1-800-563-5400
	High speed /Dial-up Internet service	
	Digital cellular service	
	Satellite television service	
Rogers	Business telephone service	1-844-205-5630

Transportation Services

Approximately **90%** of perishable goods imported to Newfoundland are shipped through Port aux Basques, this is in addition to other goods and materials coming to the island. With such high volumes of traffic, Port aux Basques has one trucking company located within the community, with several others operating from the town on a daily basis. There are also couriers in the area that provide services to regional, provincial and national destinations. UPS, Puralator and Fed-Ex also service this area with additional local couriers available. Below is a list of the transportation services that operate within the community.

Bus /Courier

Company	Service	Head Office	Shipping Route	Contact
Gateway Bus Lines	Shuttle & Bussing	Port aux Basques	Port aux Basques - Stephenville – Corner Brook	(P) 709-695-9700 (F) 709-695-5669
DRL Coachlines	Bussing & Courier	St. John's	Port aux Basques – St. John's	(P) 1-888-263-1852
Gateway Courier	Courier	Port aux Basques	Port aux Basques – Stephenville – Corner Brook	(P) 709-695-3333 (P) 709-695-9700 (F) 709-695-5669

Trucking/Shipping/Freight

Company	Service	Head Office	Shipping Route	Contact
C & C Enterprises	Trucking	Port aux Basques	Newfoundland	(P) 709-695-3313 (F) 709-695-3622
Doyle's Transport	Trucking	Port aux Basques	Newfoundland	(P) 709-695-2738

Business Information Guide

				(F) 709-695-7006 (P) 709-695-3702
Nate's Trucking	Trucking	Port aux Basques	Regional	
Terry's Trucking	Trucking	Port aux Basques	Regional	(P/F) 709-695-5696 (C) 709-695-8023
Woodward Group	Shipping	St. John's	Rose Blanche – LaPolie – Grand Bruit	(P) 709-292-4302
Marine Atlantic	Shipping	St. John's	Port aux Basques, NL. – North Sydney, NS. – Argentia, NL.	(P) 709-695-4200 (F) 709-695-2757
Tugboat Service	Tugboat Service	Port aux Basques	Port aux Basques	(P) 709-695-3003

Travel

Listed below are local and regional services available for travel to and from the community.

Bus & Ground Travel

Company	Route	Rates (Adult)	Contact
DRL Coachlines	St. John's – Port aux Basques	Call for details	1-888-263-1852
Gateway Bus Lines	Corner Brook – Stephenville – Port aux Basques	Call for details	(P) 709-695-3333 (P) 709-695-9700 (F) 709-695-9850
Gateway Taxi	Regional	Destination Dependant	(P) 709-695-3333

Air Travel

Airport	Location	Airlines	Distance	Contact
Deer Lake Regional Airport	Deer Lake, NL.	Air Canada, Provincial Airlines, Sunwing, Westjet	3 Hours	(P) 709-635-3601
Stephenville International Airport	Stephenville, NL.	Provincial Airlines, Sunwing	1.5 Hours	(P) 709-643-8444

Sea Travel

Company	Route	Contact
Marine Atlantic	North Sydney, NS. – Port aux Basques, NL.	(P) 1-800-341-7981 (P) 709-695-4200 (F) 709-695-2757

. Please contact each service provider for current rates.

Taxation Rates

The Harmonized Sales Tax for Newfoundland and Labrador is 15%, which is comprised of the Provincial Sales Tax (PST) and the Canadian Goods and Services Tax (GST).

Municipal Tax

Port aux Basques offers a very attractive business tax for any company wishing to operate in our municipality. Visit our web site for up-to-date rates as they change annually. www.portauxbasques.ca

Tax Credits

Direct Equity Tax Credit

The Direct Equity Tax Credit Program (DETC) is designed to encourage private investment in new or expanding small businesses as a means of creating new jobs and diversifying the economy. An investment credit, in the form of a provincial income tax credit, is available to individuals and arm's length corporations who invest as shareholders in eligible small business activities. There are two tax credit rates. Where the qualifying activities are undertaken in the Province outside the North East Avalon, a 35% rate applies. Where the qualifying activities are undertaken within the North East Avalon, a 20% rate applies. In cases where qualifying activities are undertaken in both areas, a reasonable proration applies.

Manufacturing and Processing Profits Tax Credit

This credit applies to corporations that carry out manufacturing and processing from a permanent establishment located in Newfoundland and Labrador. The credit allows a deduction from Newfoundland CIT payable of 9% on Taxable Canadian Manufacturing and Processing Profits. This results in an effective CIT rate of 5% for manufacturing and processing profits. To obtain this credit, corporations should complete a Schedule 300 with their annual income tax return. The Manufacturing and Processing Credit is provided under Section 41 of the Income Tax Act. This credit is administered by Canada Revenue Agency.

Small Business Tax Credit

The general corporate income tax rate is 14%. However, small businesses are taxed at a rate of 5% on the first \$500,000 of active business income.

This credit is administered on behalf of the province by Canada Customs and Revenue Agency and is provided under Section 40(3) of the Income Tax Act

Scientific Research and Experimental Development Tax Credit

This is a refundable credit of 15% of eligible expenditures made with respect to scientific research and experimental development activities carried out in this province. This credit

is provided under Section 42 of the Income Tax Act and is administered by Canada Revenue Agency

Film and Video Tax Credit

This refundable provincial Corporate Income Tax credit is provided for eligible local film projects at a rate of 40% of eligible local labour costs, but may not exceed 25% of production costs. The 2005 provincial budget announced the replacement of two credit caps (\$1 million per eligible project or \$2 million per corporation) with a single corporation credit limit of \$3 million. The corporation must also pay at least 25% of its salaries and wages to residents of the province..

The corporation must first apply for eligibility to the Newfoundland and Labrador Film Development Corporation prior to the commencement of production. Once the project is completed, and financial statements and cost reports finalized, the eligible corporation may then apply for the tax credit. Upon approval from the Department of Finance, the eligible corporation is issued a tax credit certificate which must be attached to the T2 return.

Labour-Sponsored Venture Capital Tax Credit

A 15% tax credit is provided to individuals for the acquisition of shares of federally registered or prescribed provincially registered LSVCCs on investments of up to \$5,000.

The budget proposes to phase out the LSVCC tax credit starting in 2015. The LSVCC tax credit will be eliminated for taxation years after 2016. The budget also proposes to end new federal LSVCC registrations as well as the prescription of new provincially registered LSVCCs for purposes of the federal LSVCC tax credit.

Source: Government of Canada

Primary Government Incentive Programs

Economic Diversification and Growth Enterprises Program (EDGE)

The Economic Diversification and Growth Enterprises (EDGE) Program provides incentives to encourage significant new business investment in the province to help diversify the economy and stimulate new private sector job creation, particularly in rural areas.

A new business or an existing business interested in expanding in the province may apply for EDGE status if there is the potential to create and maintain 10 new permanent jobs

Business Information Guide

in the province; it is prepared to make a minimum capital investment of \$300,000 or generate incremental annual sales of \$500,000; it would not establish or expand in the province in the absence of the EDGE incentives; the EDGE incentives will not give it a direct competitive advantage over other existing businesses in the province; and the new business activity will have a substantial net economic benefit to the province.

EDGE Incentives

Companies approved for EDGE status are eligible for the following incentives and benefits:

- A 100 per cent rebate on provincial corporate income tax and the provincial health and post-secondary education (payroll) tax for a period of 10 years if the business is established within the northeast Avalon area, or for 15 years if it is established outside the northeast Avalon area.
- A 50 per cent rebate on federal corporate income tax for the periods referenced above.
- A further five-year period of partial rebates on the provincial and federal taxes referenced above, declining by 20 percent in each year of this phase-out period.
- A 100 per cent rebate on municipal property and/or municipal business taxes for 10 or 15 years, followed by a five-year phase-out of such rebates, where individual municipalities elect to participate in the EDGE program.
- Access to un-serviced Crown land for \$1.00 where such land is required to implement the company's business plan.

How to Apply

For program details and an application form, contact any office of the Department of Tourism, Culture and Rural Development

or visit www.gov.nl.ca

For assistance, call 1-800-563-2299 or the departmental office closest to you.

Advanced Education and Skills

The Department of Advanced Education and Skills has a mandate to ensure the province has highly educated graduates and skilled workers for a fast-growing economy. This will be achieved through a spectrum of services, supports and strategies. For more information visit <http://www.aes.gov.nl.ca/foremployers/default.html>

- [Journeyperson Mentorship Program](#)
- [Wage Subsidy Programs](#)
- [Job Skills – Essential Workplace Skills Development Program](#)
- [Community Partnerships Program](#)
- [Grants to Youth Serving Organizations](#)
- [Summer Employment Programs](#)
- [Jobs in NL](#)

- [NL HR Employer Toolkit](#)
 - Centres
- [Smartforce NL](#)

If you are interested in providing experience to or hiring EI-Eligible individuals, check out:

- [Job Creation Partnership](#)
- [Wage Subsidy](#)
- Apprenticeship Wage Subsidy
- Labour Market Information
- Forms and Resources

Provincial Wage Subsidy Program

The Province of Newfoundland and Labrador has a wage subsidy program whereby it will subsidize employees of specified new industries (e.g. Call Centers, IT) for up to a maximum of five years. For businesses established outside the Northeast Avalon Area employers can receive up to 10% of their payroll in the form of a rebate paid upon specified criteria (previously negotiated) being met by the employer.

According to the Department of Tourism, Culture and Rural Development there is no written documentation on this program, as many provinces compete with one another to offer similar incentives to attract new businesses. All deals are negotiated on an individual basis and are private and confidential. This incentive is in addition to all other government programs.

Business Development Program

This Atlantic Canada Opportunities Agency (Government of Canada) program is designed to help you set up, expand or modernize a business. Focusing on small- and medium-sized enterprises, the program offers access to capital in the form of interest-free, unsecured, repayable contributions.

Eligible activities include business studies, capital investment, training, marketing, quality assurance, and not-for-profit activities that support business in the region. Assistance is also available to help bid for and acquire public and private procurement contracts or to develop an innovative product or service.

Overall, the project should meet the following criteria:

- Provide economic benefit to an area or a community
- Demonstrate need for financial assistance
- Be economically viable.

How much assistance is available?

ACOA can provide an unsecured, interest-free loan towards the eligible costs of a new establishment, expansion, modernization or a project which improves your competitiveness. ACOA's contribution is repayable on a time schedule tailored to your circumstances. The maximum level of assistance under the program is as follows.

Costs eligible for up to **50%** financing include:

- The construction or acquisition of a building
- machinery and equipment needed for the project
- working capital requirements related to an establishment or expansion project
- site improvements such as land clearing and paving required for the project
- leasehold improvements required for the project
- leased equipment and conditional sales contracts
- infrastructure such as sewer and water needed for a project
- self-built assets
- intangible assets such as patents, trademarks and licenses
- start-up costs such as insurance and interest capitalized during construction

Costs eligible for up to **75%** financing include:

- **Marketing:** Includes the development of a marketing plan, the hiring of marketing expertise to implement the plan, and related marketing activities such as labeling, packaging, promotional materials, advertising, product demonstrations and participation at trade shows.
- **Training:** Includes the development of a training plan, the hiring of training expertise to implement the plan and related activities such as training materials, seminar fees, and wages during the time that employees received off-the-job training.
- **Productivity/Quality Improvement:** Includes the development of a productivity or quality improvement plan, the hiring of expertise to implement the plan, and related activities such as obtaining a recognized quality certification such as ISO, and the cost of needed technical equipment.
- **Innovations:** Includes costs related to researching and developing new or improved products, services and processes such as the labour costs of expertise, materials, special equipment, testing and patents.
- **Consultant Advice:** Includes the cost of hiring a qualified consultant to prepare a business plan, feasibility study, investigate licensing opportunities, conduct a venture capital search, technology transfer search or provide advice to improve your business skills.
- **Contract bidding:** Includes the cost of improving your competitive ability to bid on and acquire public and private sector contracts.
- **Business proposal development:** Includes the cost of turning your idea into a viable business proposal, example the completion of feasibility study, prototype development, and gathering information on markets and raw material suppliers. Maximum contribution is \$10,000 for this activity.

Department of Tourism, Culture and Rural Development

;

Starting a Business

Small- and medium-sized enterprises (SMEs) play a vital role in sustaining and growing the Newfoundland and Labrador economy. Based on the most recent data, SMEs employ almost 40 per cent of the province's total workforce, with 98 per cent of these enterprises employing less than 100 employees. Found in both rural and urban areas, this segment of the economy is essential to the province's overall development and a priority for the Department of Business, Tourism, Culture and Rural Development.

Below are links to programs, initiatives and priority sectors for the department.

- [General Information](#)
- [Financial Support](#)

Growing a Business

Small and medium-sized businesses are integral to the growth of the provincial economy. The Department of Business, Tourism, Culture and Rural Development provides programs and services to support new business and entrepreneurs, in all regions of the province.

- [General Information](#)
- [Financing and Incentives](#)
- [Support for Targeted Sectors](#)

For more information on the above programs and other services through the department please contact:

Department of Business, Tourism, Culture and Rural Development

2nd Floor, West Block
Confederation Building
P.O. Box 8700
St. John's, NL A1B 4J6
Tel: (709) 729-7000
Email: btcrd@gov.nl.ca

Financial Services

Each of the financial institutions for Port aux Basques offer competitive business and personal rates.

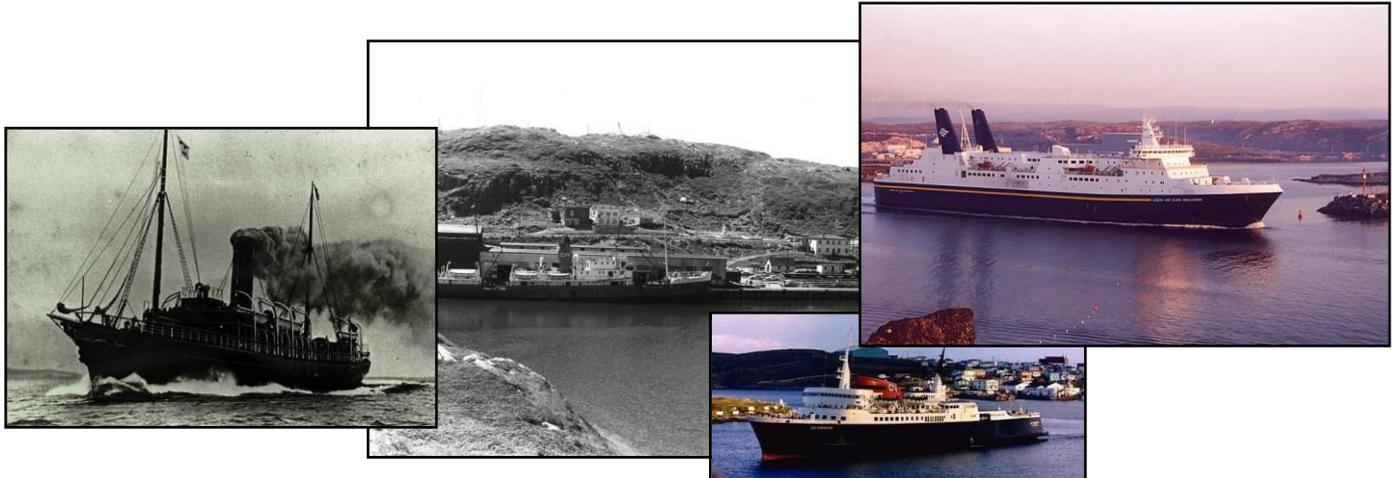
Institute	Type	Location	Contact
Bank of Nova Scotia	Bank	Port aux Basques	(P) 709-695-5630 (F) 709-695-9736
Bank of Montreal	Bank	Port aux Basques	(P) 709-695-5600 (F) 709-695-7867
Leading Edge Credit Union	Credit Union /Cooperative	1. Codroy Valley 2. Port aux Basques	(P) 709-695-7000 (F) 709-695-7014

Business Support Services

The community offers a wide range of business support services to assist businesses in any sector and any size. To ensure every business has the opportunity to prosper and become successful within the town, Port aux Basques has numerous support systems available.

Organization	Services	Location	Contact
Atlantic Canada Opportunities Agency (ACOA)	Business plan development, Financial services, information network, business skills development, professional development, technical assistance, Business Development Program, focus on Atlantic Canada, focus on sustainable development	Corner Brook	1-800-668-1010 (P) 709-637-4477 (F) 709-627-4483
Gateway Community Business Development Corporation	Business plan assistance, financial services, financial assistance, business counseling, business service network, technical assistance, partnership with ACOA, youth programs	Port aux Basques	(P) 709-695-7406 (F) 709-695-9726
Port aux Basques & Area Chamber of Commerce	Active participation in business community, information network, one voice of solidarity in business community	Port aux Basques	(P) 709-695-3688 (F) 709-695-????
Newfoundland & Labrador Organization of Women Entrepreneurs	Business networking, professional development, business consulting, financial advice and assessment, woman focused approach	Corner Brook	1-866-632-5069 (P) 709-632-5069 (F) 709-632-5069
Department of Business, Tourism Culture and Recreation	Business plan assistance, financial services, business counseling, financial assistance, business service network, technical assistance	Port aux Basques	(P) 709-695-9871 (F) 709-695-5817
Department of Advanced Education and Services	To ensure the province has highly educated graduates and skilled workers for a fast-growing economy. This includes creating a climate which is conducive to economic growth, competitiveness and prosperity. This will be	Port aux Basques	(P) 709-695-6205 (F) 709-695-2302

	achieved through a spectrum of programs, services, and supports.		
Business Development Bank of Canada	Financial and consulting services, small business development; financial aid, assessment and advice; focus on technology and exports	Corner Brook	(P) 709-637-4515 (F) 709-637-4522



Marine Atlantic

Marine Atlantic is a Canadian Federal Crown Corporation that provides a vital marine transportation link across the Cabot Strait between Newfoundland and Labrador and mainland Canada. This service is provided in compliance with the constitutional agreement between the Province of Newfoundland and Labrador and the Government of Canada. Marine Atlantic Inc. reports to the Parliament of Canada through the Minister of Transport. One of the company’s great strengths is its well-trained workforce. Employment peaks at approximately 1200 employees during the busy summer season. Employees work at shore locations and aboard the vessels.

In 1998 Marine Atlantic Inc. relocated its Corporate Head Office from Moncton, New Brunswick to Newfoundland. Channel-Port aux Basques was chosen as the location to set up the Finance, Administration & Information Technology Offices. During the transition/relocation Marine Atlantic successfully attracted numerous “ex-patriots” from Channel-Port aux Basques and the surrounding region to return to Newfoundland. These young people were highly educated, energetic, skilled professionals who were anxious to return to an employment opportunity in their Province. Marine Atlantic is a prime example of how a large corporation can relocate to Channel-Port aux Basques and operate a significant portion of its operations in a cost effective, business-friendly environment.

Community Information

Recreation, Sports & Leisure

Port aux Basques is home to the Bruce II Sports Complex which houses a four-lane swimming pool, a six-lane bowling alley, an ice rink, two curling sheets, conference facilities and a fitness centre. The areas also has many organized sporting leagues including softball, figure skating, minor hockey, bowling, swimming and organized fitness classes for all levels.



Cost of Living

The cost of living is fairly competitive in Port aux Basques. For information on the housing market please contact one of the following real estate agencies.

Real Estate	Contact
Century 21 Island Realty Inc.	709-694-0795
RE/Max Realty	709-695-7600
Royal LePage	709-695-3124

Source: Thrones/Royal LePage Realty Real Estate Agents

Health Care

Port aux Basques has one hospital, the Dr. Charles L. LeGrow Health Centre, which stands as a modern health care facility. It is designed as a district hospital with 50 beds, an extended care wing and an acute care wing, and a outpatients area for emergencies. The Health Centre is fully accredited and provides primary and continuing care services for the region. The hospital provides other services including public health nursing and clinics, physiotherapy, laboratory and x-ray services, occupational therapy, speech-language pathology, and a senior citizens day care program. The community also has four private health care practices that support the hospital, boasting one of the largest concentration of physicians per capita on the West Coast of Newfoundland.



Business Information Guide

The community is less than three hours from the regional hospital in Corner Brook and nine hours from one of Atlantic Canada’s largest health centers in St. John’s.

Environment

Bordered by the Atlantic Ocean, more specifically the Gulf Stream, the ocean is evident in the weather conditions of Port aux Basques. The community has winters with temperatures that are higher than more inland areas. During the summer months, temperatures tend to be slightly cooler in nature, lasting nearly four months in length. Due to the coastal location, ocean breezes affect the temperatures that are slightly higher inland.



Only 30 minutes from Port aux Basques, the Codroy Valley is the summer destination for many local residents.



The Codroy Valley experiences a delightful climate – warm, sunny summers that begin in May and last until October, with shorter, but cooler winters. In addition to having the most frost free days in Newfoundland, the Codroy Valley boasts some of the richest soil in the province, showcasing its potential to be an agricultural hub.

The temperate climate of the region and participation

levels is illustrated below:

Climate Indicator	Port aux Basques	Codroy Valley Area	Coastal Communities
Average Annual Rainfall (cm)	1217.7cm	1147.5cm	1334.9cm
Average Annual Snowfall (cm)	343.4cm	386.8cm	326.6cm
Average Spring Temperatures	3.05°C	6.53°C	4.93°C
Average Summer Temperatures	12.73°C	14.97°C	13.33°C
Average Fall Temperatures	7.07°C	7.67°C	7.53°C

Average Winter Temperatures	-4.60°C	-4.67°C	-4.27°C
-----------------------------	---------	---------	---------

Appendix A

College of the North Atlantic

The Port aux Basques Campus College of the North Atlantic (CNA) is part of the public college system operating in the Province of Newfoundland and Labrador. The College offers training across the following disciplines:

- Welding
- Metal Fabricator
- NDT technician

- Business Administration
- Office Administration
- Cabinet Making

CNA's graduates are recognized worldwide and work extensively throughout the manufacturing industry. The College is very interested in building a working relationship with any private enterprise that would be mutually beneficial to both organizations.

The Campus can also provide training in advanced welding techniques, post journey training, and CWB testing. The College is also interested in training our staff to be able to meet additional training requirements of industry. The opportunity to customize training opportunities to meet additional labour requirements can also be investigated.

By locating in our region, any enterprise would have direct access to approximately 100 annual graduates from our trades programs. In addition to this there would be opportunities to arrange work terms for students within our trades and business study programs. This would be an opportunity to directly evaluate students in an on the job setting.

In addition there are approximately 100 welder/fabricators with direct ties to the local communities that would be interested in local work opportunities. These people have gained incredible work experiences and attained certifications that are recognized worldwide.

For more information on the Town of Channel-Port aux Basques contact us at 695-2214 or visit www.portauxbasques.ca